



SURFACE LAND AGENT - CONTRACTOR

Location – Ontario/Quebec

Synergy Land Services Ltd. (Synergy) is pleased to offer an opportunity to join our busy team in the position of surface land agent.

About Synergy

Synergy is dedicated to providing high-quality land and right-of-way services for projects ranging from large-scale pipeline, power transmission, transportation/infrastructure, telecommunications, upstream oil and gas, renewables, and mineral acquisition.

Experience

The successful applicant must be qualified with a minimum of two years of working knowledge and experience, and preferably within a land broker setting, as follows:

Job Responsibilities

- Negotiate and acquire surface agreements with landowners, occupants and other stakeholders
- Negotiate and acquire agreements for acquisitions, right-of-way, damage settlements, rental reviews, and lease amendments
- Conduct site reviews and assessments
- Communicate with key stakeholders such as clients, landowners, regulatory officials, government agencies, and project managers
- Understand, respond to and anticipate client concerns, needs and requests, and maintain commitments to clients' milestones and objectives
- Collaborate with supervisor and/or other managers to formulate creative solutions for landowner problems, concerns and issues
- Liaise with clients and stakeholders
- Document activities thoroughly

Qualifications and Requirements

- two to five years' industry-related experience
- real estate background preferred, particularly in Ontario and Quebec
- pipeline knowledge and experience a benefit
- post-secondary education and/or diploma from accredited Land program a benefit
- bilingual (English and French)
- valid IRWA - RWA or RWP certification preferred
- valid Class (G – Ontario / 5 – Quebec) driver's license

- valid Standard First Aid
- valid WHMIS training
- valid Commissioner for Taking Affidavits
- reliable vehicle for travel to and from stakeholder meetings
- high level of integrity working with confidential documents and information
- high level of knowledge and understanding of surface land legislation and regulations
- strong desire to learn
- excellent problem solving and negotiation skills
- highly effective written and verbal communication skills
- committed team player with the ability to work independently
- adherence to the highest ethical and professional standards
- self-motivated and ability to thrive in a fast-paced, challenging work environment
- acute attention to detail
- proficiency in MS Office

Personal Characteristics and Skills

- highly accountable, responsible and ethical
- strong team player with effective and open communication skills
- ability to understand varying viewpoints and manage conflict
- ability to gain trust and cooperation of team members
- proven ability to remain calm under pressure, effectively prioritize workflow and office needs, and coordinate various activities simultaneously
- ability to proactively and effectively react to difficult situations and changing business conditions
- passionate about contributing to a positive work environment and development of company culture
- professional and trustworthy

Only those candidates possessing the above qualifications will be considered.

Synergy is an equal opportunity employer offering competitive remuneration.

When applying, please refer to Job Posting ONTQUE2020. Submit resumes to: resumes@synergyland.ca.

Please view our website, www.synergyland.ca, for additional information in regards to services we provide.